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Modeling and Simulation, Volume 4 contains 120 papers on applications in industry, science and socio-economic system areas. Price \$25. Instrument Society of America, 400 Stanwix St., Pittsburgh, PA 15222

Traffic Control Course

For training instructors to teach first line supervisors responsibilities for safety and health in traffic control and safe practices. For information, write: Management Science Systems, 308 East James Street, P.O. Box 506, Barrington, IL 60010

"Training Resources '74"

1974 Training Buyer's Guide and Consultant Directory. 48 pp. Price \$2.50 plus \$.50 postage and handling. Write Training Resources '74, P.O. Box 5307, Madison, WI 53705

Communication Centers of America

A/V production, including sales and service training. Communication Centers of America, 9600 Manchester Rd., St. Louis, MO 63119

Managing Effective Work Groups

Text by Charles J. Margerison presenting various approaches to communication, problem solving and decision making. Price \$10. McGraw-Hill Book Co., 1221 Avenue of the Americas, New York, NY 10020

Sales Film

"Top Salesmen's Talk Show." 30 min. Purchase price \$350. Rental \$75. The Dartnell Corp., 4660 Ravenswood Ave., Chicago, IL 60640

VTR Catalog

1974 catalog of new and used VTR equipment offered at discount prices. Free. MPCS Communications Industries, Inc., 424 W. 49th St., New York, NY 10019

ECCA Publications

Books: *Black Agenda For Career Education; Black Scholars on Higher Education in the '70's*. Periodical: "The Journal of Afro-American Issues." For information, write: ECCA Publications, 2425 North High St., Columbus, OH 43202

"Consultants News"

Monthly 4-page newsletter. Subscription price \$36 per year. Consultants News, Templeton Rd., Fitzwilliam, NY 03447

Salesmanship Text

Salesmanship Fundamentals (2nd edition) by J. S. Schiff. Price \$27.50. Discounts for bulk orders. J. S. Schiff Associates, P.O. Box 83, Wykogy Station, New Rochelle, NY 10804

AVID Catalog

Covers Avid Corporation's comprehensive line of listening products for education and industry. Write: Avid Corp., 10 Tripps Lane, East Providence, RI 02914

Evaluation Text

The Process of Program Evaluation by John Van Maanen. \$4.25. Scott B. Walker, communications director, National Training and Development Service, 1140 Connecticut Ave., N.W., Washington, DC 20036

Consultants Directory

1973-74 Director of Consultants for Planning Adult Learning Systems, Facilities and Environments. Free. Adult Education Assn. of the USA, 810 Eighteenth St., NW, Washington, DC 20006

Assessment and Development Newsletter

For individuals interested in the assessment center method of selecting and developing management potential. Free sample copy available. Development Dimensions, Inc., 250 Mt. Lebanon Blvd., Suite 419, Pittsburgh, PA 15234

Decision Making Film

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U.S. Chamber of Commerce's recommendations on alleviating energy shortages. One to nine copies, \$4 each. Chamber of Commerce of the United States, c/o Washington Report, 1615 H Street, N.W., Washington, D.C. 20006

Slide Information Packet

Free packet includes three information-packed bulletins: *Better Lectures Through Slides*, *Better Slide Presentations Through Color* and *Effective Lecture Slides*. Photo Communications Corp., Dept. C, 222 Old York Rd., Jenkintown, PA 19046

Publications & Educational Aids

"1973 ISA Instrumentation Publications and Educational Aids Catalog." 36pp. Free. Contains educational and training aids section. Instrument Society of America, Publications Dept., 400 Stanwix St., Pittsburgh, PA 15222

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