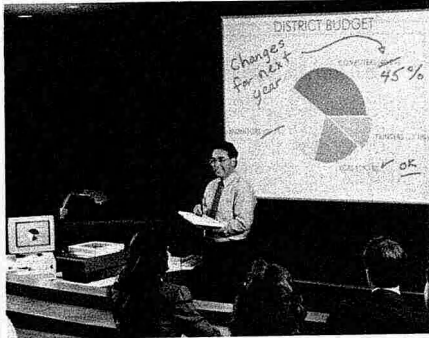


Product Information

If you would like more information on any product listed in "Presentation Products," circle the corresponding number on the Reader Service Card at the back of the magazine and drop it in the mail. The manufacturer will send the information you need directly to you.

If you would like to telephone the manufacturer, you will find phone numbers on the RSVP page. But please be sure to say that you read about the product in the *Journal*!



Through the Looking Glass

"What is the use of a book," thought Alice, "without pictures. . . ."

Chisholm's Looking Glass and Light Writer adds electronic drawing, handwriting, and instant highlighting to any presentation.

The Looking Glass plugs into almost any personal computer to project a video image onto a wall or screen using a standard overhead projector. It can also create wall-size images of the computer screen in up to 30 simulated colors, shades, and patterns—acting as a blank electronic blackboard.

Presenters can write on the projected image independent of the computer or software by using the Light Writer accessory.

Just pick up the pen and start writing on the Light Writer pad. What you write instantly appears on the wall screen in any of four line weights, from thin to bold.

The complete system costs \$2,995. For more information, contact **Chisholm**, Campbell, California.

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Camp WannaSpeak

The Applause! Speakers Training Camp is a high-intensity two-day workshop for presenters and trainers who want to improve their speaking skills.

The program uses two devices:

- the applause meter, a scale of 21 speaking skills
- a personalized videotape made of each participant for the purposes of feedback and coaching.

Topics include Vocal Variety, Audience Connection, and Presentation Presto. There is also a Charisma Clinic.

Workshops are limited to 10 people, with six presentations per person. The camp is held six times a year in a country inn on the banks of the Columbia River in Hood River, Oregon.

The program costs \$795 per person. Group discounts are available. For more information, contact **Successworks**, Hood River, Oregon.

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Three From Visualon

Visualon claims that its book-size MP-30 is the world's smallest overhead projector.

The MP-30 closes to fit into a briefcase with room left over. It unfolds to project standard 8-by-8-inch overhead transparencies from a distance of 3 to 6.6 feet with a magnification factor of 2.9 to 6.5 times.

The MP-30 is equipped with an in-line spare lamp compartment and costs \$699.

Visualon says that another product, its PC 9800 Memory LCD Panel, is to computer presentations what the VCR is to video presentations.

The PC 9800 can be used for large-screen projection without a computer. All operations are executed from a remote control. Computer-created presentations are recorded on 2-inch diskettes using

the disk drive built into the PC 9800's LCD panel. All you need to project the text and graphics is an overhead projector.

The PC 9800 weighs less than 7 lbs. Because it is compatible with virtually any computer, it allows duplication of presentations for field salespeople and service staff. It connects to the monitor plug on any PC, and the built-in disk drive enables the user to capture and store computer images on diskettes to display later. Each diskette has a 1 MB memory capacity and can capture up to 100 images.

A screen menu provides flexibility to arrange images in any sequence and insert, delete, or preview the stored images. When the total presentation is completed, it can be stored on the memory disk by using the hand-held, infrared remote control. The diskette can then be duplicated for distribution.

Colors are converted to shades of gray, with each color assigned a unique shade or pattern. Options include 8 to 28 shades of gray as well as black and white. The PC 9800 costs \$3,995 and includes a VGA cable.

Visualon also has a new catalog, *CAPP-3*, which lists state-of-the-art computer-aided presentation products.

All products featured in the *CAPP* catalog are designed to create presentations with the help of a personal computer or Macintosh. Included are large-screen computer and video projection systems, graphic converter cards, presentation software, and film recorders.

A subscription to the *CAPP* series of catalogs is free. Visualon offers a money-back guarantee on all its products.

For more information, contact **Visualon Inc.**, Cleveland, Ohio.

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"Presentation Products" is compiled and written by **Haldee Allerton**. Send items of interest to *Presentation Products*, Training & Development Journal, Box 1443, Alexandria, VA 22313.