



## NEW TRAINING TOOLS

### **Textbook Catalog**

Delmar Publishers, Inc., Mountainview Ave., Albany, N.Y. 12205

### **Pump Packing (film)**

10-min., color, sound motion picture. Rental or purchase. Marshall Maintenance, Dept. 496, 529 S. Clinton Ave., Trenton, N.J. 08611

### **How to Set Inspiring Personal Goals (record)**

12" LP. \$4.95. EMD Publications, 303 Chevy Chase Terrace, Lexington, Ky. 40502

### **Decision Analysis**

Howard Raiffa. 309 pp. \$4.95. Addison-Wesley, Reading, Mass. 01867

### **1968 National Medical Audiovisual Center Catalog**

97 pp. 75 cents. Government Printing Office, Washington, D.C. 20402

### **Computer-Assisted Instruction: A Survey of the Literature**

3rd Ed. Albert E. Hickey. 150 pp. \$8.00. Entelek, Inc., 42 Pleasant St., Newburyport, Mass. 01950

### **Latin American Management: Development and Performance**

Robert R. Rehder. 267 pp. \$7.50. Addison-Wesley, Reading, Mass. 01867

### **The Politics of Personnel Research**

Dean F. Berry. 283 pp. \$6.00. Bureau of Industrial Relations, University of Michigan, Ann Arbor, Mich. 48104

### **Utilization of Broadcast Television for Governmental In-service Training: A Feasibility Report**

Robert F. Wilcox. 83 pp. Public Affairs Research Institute, San Diego State College, San Diego, Cal. 92115

### **Maintenance of Law and Order During Civil Defense Emergencies**

Office of Civil Defense, Dept. of Defense, Washington D.C. 20310

### **California Reprints**

No. 321. Women's Work: Economic Growth, Ideology, Structure

No. 322. Human Relations - 1968 Style

No. 324. Aging: Economic Aspects

No. 327. Apprenticeship-Related Instruction: Some Basic Issues.

Single copies free. Institute of Industrial Relations, University of California, Berkeley, Cal. 94720

### **Sales Training Cassettes**

Course consisting of 16 audio tape cassettes, recorder, and study materials. Business Communications Div., International Marketing Corp., Waco, Tex. 76707

### **Low Cost Color Television Cameras**

One-tube color camera line, priced from \$6500 to \$10,000. RCA, 30 Rockefeller Plaza, New York 10020

### **Automatic Overhead Projector**

"Vu-Graph Century" with automatic optical tuning. Charles Beseler Co., 219 So. 18th St., East Orange, N.J. 07018

### **Executive Salary Analysis**

Gerald D. O'Conner. Campbell Advertising, Inc., P.O. Box 488, Lima, Ohio

### **LRI Monographs**

M-5. Organizing the Enterprise, Dr. Thomas Gilson

M-6. Developing Personnel, Everett Bellows

M-7. Managing the Changing Organization, Drs. Warren Schmidt and Gordon L. Lippitt

\$1.50 each and quantity prices. Leadership Resources, Inc., 1750 Pennsylvania Ave., N.W., Washington, D.C. 20006

### **Part-Time Employment**

Employment of Special Groups Report. Organization for Economic Cooperation and Development, 2 rue Andre-Pascal, Paris 16e, France