New Training Tools

Handy Booklets

Here are two handy booklets from Business and Legal Reports about two topical workplace subjects: dealing with sexual harassment and complying with the regulations of the Occupational Safety and Health Act.

What To Do About Sexual Harassment in the Workplace and About OSHA: Your Rights and Responsibilities help employees learn about the issues and proper procedures. The publications are easy to understand, with colorful illustrations. The guide on OSHA includes a quiz.

The booklets can be distributed to

supervisors or to all employees. Quantity discounts are available.

For more information, contact Business and Legal Reports, Madison, Connecticut.

Circle 251 on reader service card.

Take our mini survey, please! Then read about some booklets, videos, free software, and an extra punch.

Quick Read

Many professionals find they don't have the time to keep up with business literature. According to a study at Carnegie-Mellon University, book summaries help people retain information.

Audio-Tech offers summaries of

| Iools Survey | |
|---|--|
| To help us feature more products that you find useful, fill in the sur- | team building or team management |
| vey and fax it to Haidee Allerton at | strategic planning |
| 703/683-9203, or mail it to the | □ global business issues |
| address at the end of the column. | □ sales and marketing skills |
| | supervisory skills |
| 1. Rate the training products accord- ing to how interested you are in | presentation skills |
| each. (1=very, 2=some, 3=not at all) | 3. Rate each factor according to |
| \square books | its importance in the selection of |
| workbooks | training products. (1=very, 2=some, |
| ☐ videotapes | 3=not at all) |
| audiocassettes | $\Box \cos t$ |
| games or icebreakers | |
| packaged programs | □ how new |
| customized programs | □ longevity on the market |
| interactive media or software | \Box ease of use |
| performance-support systems | □ other (specify) |
| penormance-support systems | Other (specify) |
| 2. Rate the training topics according to how interested you are in each. | 4. Why do you read "New Training Tools"? |
| (1=very, 2=some, 3=not at all) | |
| total-quality management | |
| needs analysis and assessment | |
| diversity | |
| basic skills | |
| career development | |
| _ curver development | |
| | |

How To Contact Training & Development Magazine

Unless otherwise noted, you can write to Training & Development at Box 1443, Alexandria, VA 22313-2043. For package delivery, our street address is 1640 King Street, Alexandria, VA 22314-2746. Phone 703/683-8100; fax 703/683-8103; TDD 703/683-4323.

Feature Articles We welcome manuscripts for possible publication in *Training G Development*. Contact Customer Service for authors' guidelines. Include a self-addressed, stamped envelope. Phone 703/683-8100. Send manuscripts to Editor Patricia Galagan.

Voice Mail We want to hear your opinions and observations about HRD and *Training G*-*Development*. Send letters to Haidee Allerton; call the Voice Mail phone line, 703/683-9590; or fax a letter to her at 703/683-9203.

In Practice Send press releases or short articles on news, trends, and best practices to Erica Gordon Sorohan. Phone 703/683-8137.

Training 101 Submit brief articles on training basics to Catherine Petrini. Phone 703/683-8130.

FaxForum is a monthly survey of readers' opinions. Send ideas for topics to Cynthia Mitchell. Fax 703/683-9203.

Research Capsules This quarterly column summarizes recent HRD research. Send material to Linda Morris, director of Industry Services Education, Ernst & Young, Fairfax Square, Tower 2, 8075 Leesburg Pike, Vienna, VA 22182, Phone 703/903-5000.

Books Send releases and review copies of books to Theresa Minton-Eversole. Phone 703/683-8134.

New Training Tools Send press releases to editor Haidee Allerton on software, tapes, manuals, electronic equipment, and anything else that helps trainers do their jobs better. Phone 703/683-7251.

Working Life Send press releases on trends and tips on work/lifestyle issues to Haidee Allerton, Phone 703/683-7251.

Subscriptions, Back Issues, and Reprints Subscriptions cost \$85 a year in the U.S.; call for foreign rates. Single photocopies of articles, at \$6 each, must be prepaid; bulk orders (50 or more) of custom reprints may be billed. Include issue date, article name, authors' names, page numbers, and billing or credit-card information. Contact Customer Service, 703/683-8100.

Rights and Permissions For permission to reprint articles, parts of articles, or other materials from *Training & Development*, send a written request to Cynthia Mitchell, with the name of the article, the issue date, and the intended use of the material Phone 703/683-8132

Product Information For your convenience, we assign reader service numbers to most products, services, and books mentioned in *TED*. For more information on products, services, and books, circle the appropriate numbers on the postage-paid reader service card.

Advertising For advertising information, contact the appropriate sales rep, listed on page 4.

ASTD Membership For information, call the Customer Service Center, 703/683-8100.



New Training Tools

selected books on such subjects as management, career planning, and technology. Editorial-board members review books in their fields and extract the most "usable" information. The summaries come in booklets and on audiocassettes. You can read and listen to top business publications in about 30 minutes per book.

Upcoming books being summarized are *Managing With Power* by Jeffrey Pfeffer, *The New Partnership* by Tom Melohn, and *Benchmarking for Best Practices* by Christopher E. Bogan and Michael English.

A one-year subscription costs \$135. For more information, contact Audio-Tech Business Book Summaries, Chicago, Illinois.

Circle 252 on reader service card.

Training Maintenance

Here is a PC-based software tool that aims to reduce the time and effort it takes to create and maintain training programs.

Mystro—from McAboy Yates—is designed to help training designers write learning objectives, create curricula, perform job and task analyses, and select training media. Trainers can set up a shell containing the basic elements of a training program and then update the program as needed to include new procedures and equipment.

Mystro runs on IBM PCs and compatibles with at least 386 RAM.

For more information, contact McAboy Yates Corporation, Garden Grove, California.

Circle 253 on reader service card.

Pan, Tilt, and Zoom

The CameraMan Personal Locator System and CameraMan Distance Learning System from ParkerVision can expand the on-screen views of teleconferences. In most videoconferences, the participants are seen as a group. The CameraMan systems enable viewers to see participants in individual close-ups.

Each participant is equipped with his or her own remote control. Typically, the facilitator has to operate a master keypad and anticipate

Product Information

For more information on any product listed in "New Training Tools," circle the corresponding number on the reader service card and drop the card in the mail. The manufacturer will send the information directly to you.

If you'd like to telephone a manufacturer, turn to the reader service page for phone numbers. But please be sure to say that you read about the product in *Training & Development!*

the next speaker. Participants use their remotes to signal that they are about to speak. The system pans, tilts, and zooms in on the facilitator and participants automatically, enabling more interactive communication during distance learning.

For more information, contact ParkerVision, Jacksonville, Florida. *Circle 254 on reader service card.*

Almost Freebie

Visual Horizons is offering a \$99 software program, PC Planner, at just \$5 for shipping. The \$5 can be applied to a future purchase.

PC Planner includes a calendar; calculator; "to-do" list-making fea-

ture; and tollfree telephone numbers for hotels, rentalcar agencies, and airlines. PC Planner is contained on a 3.5-inch disk



that runs with IBM and IBM-compatible computers. The program features color and graphics.

For more information, contact Visual Horizons, Rochester, New York.

Circle 255 on reader service card.

TQM Game

Looking for an economical tool on TQM? Try the Total Quality Management Challenge computer game.

Players earn points by correctly

answering questions selected randomly from 10 categories on a colorful wheel. The game contains 500 TQM-related questions in such areas as the Malcolm Baldrige National Quality Award criteria and ISO 9000 standards.

The game is contained on a 3.5inch disk and is designed for IBMcompatible microcomputers with Microsoft Windows 3.1. The cost is \$75 for a single license; volume discounts are available.

For more information, contact Rose Enterprises, Pace, Florida. *Circle 256 on reader service card.*

Team Tune-Ups

The Videolearning Resource Group recently released a series of "team tune-up" videos designed as selfdiagnosing tools for existing teams.

"Roles in Teams" highlights both formal and informal roles for improving communication. "Communication Patterns in Teams" examines how team members talk with each other, who talks with whom, and how much various team members participate. "Communication Maneuvers in Teams" looks at the way individual team members influence group discussions.

"Power in Teams" shows how internal and external sources of power affect a team's function and productivity. "Problem Makers in Teams" profiles the different behavior characteristics of disruptive team members and offers preventive tactics.

The series of five videotapes costs \$1,295. For more information, contact Videolearning Resource Group, Philadelphia, Pennsylvania.

Circle 257 on reader service card.

"New Training Tools" is compiled and written by Haidee Allerton. Send items of interest to "Tools," Training & Development, 1640 King Street, Box 1443, Alexandria, VA 22313-2043. Lite Tools



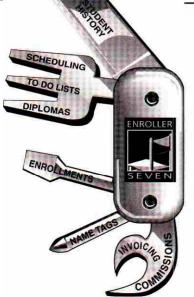
Just for fun.... The next time your Macintosh screen bombs on you, take out your frustration on the Smack-It.

The stuffed computer from Computer Fun helps reduce computer stress. Poke it, punch it, or pick it up and throw it. It just keeps smiling.

The 5-inch-high, washable Smack-It costs \$10.95. It comes with a user's guide.

For more information, contact Computer Fun, San Diego, California. *Circle 258 on reader service card*.

Everything you need for training management, in one easy to use tool.



Enroller Seven[™] is *the* tool for the professional training administrator. It does all that you would expect of a program with six years of development in real world training situations. Then there is what you don't expect. Like choosing the platform you prefer: Macintosh®, Windows® or both. And the power to run with a simple system now and move to the future with Client/Server when you are ready. Enroller Seven automates mail merges, confirmation letters, etc. using the word processor you probably already own, not some "watered down" add on. All this power and flexibility in an elegant, easy to use package.

From single user to mult-user networks, Enroller Seven has the range and features to make your job a dream while solving the requirements of the most demanding MIS. Call for a demo disk today!

1/800/566-4447

Features include:

- Student History
- Progress Tracking
- Invoices & Payments
- Certificates & Diplomas
- DDE or Publish & Subscribe
- Oracle or Sybase ready
- Data Verification
- · Definable Security
- Strong Financial Reporting
- User definable terminology and much more!



Circle No. 129 on Reader Service Card