### New Learning Tools

by Sacha Cohen

#### MPEG VIDEO PLAYS ON AN INTRANET

Sigma Designs offers IntraVideo MPEG PAK, a complete solution for creating and playing MPEG video on an intranet.

With this product, companies can create, encode, edit, and play videos. It includes everything you need to get started including

• REALmagic Producer, an MPEG authoring solution. It captures, edits, and compresses video for saving to an intranet server.

• REALmagic Maxima MPEG playback boards

• Iprax CourseWorks software, which helps users build interactive training applications using MPEG

• Astound, which is a software package that lets users create MPEG and multimedia presentations

• Web-iV Mid Interactive, a companion application that gives viewers in-

TRISYS

SOFTWARE SOLUTIONS



teractive control of the video
MicroVideo Interactive MPEG training CD, which is a training title on how to use Windows 95.

IntraVideo MPEG Pak costs \$5,995.

For more information, contact Sigma Designs, Fremont, California, 800/845-8088, or visit the company's Web site http://www.sigmadesigns.com. *Circle 261 on reader service card.* 

# TAKE COMMAND OF YOUR TRAINING PROGRAMS

PUT TRAINING COMMANDER TO WORK FOR YOU.

TRAINING COMMANDER offers an innovative approach to your organization's training needs. Training Commander reduces your administration overload and assists you in managing your:

#### TRAINING CURRICULUM • STUDENT REGISTRATION • INSTRUCTOR SCHEDULING • FACILITY MANAGEMENT • CORRESPONDENCE & REPORTING • REMOTE REGISTRATIONS • TUITION REIMBURSEMENTS

Training Commander will <u>automate</u> your training department, <u>save</u> you time and money, <u>minimize</u> errors, and <u>increase</u> productivity.

For more information about **TRAINING COMMANDER'S** high value, low cost solution to tomorrow's training needs call (800) 726-8006.

Free Software Demo • Free Software Evaluation Copy (Shipping Charges apply)

9457 S. University Blvd., Suite 131, Highlands Ranch, Co. 80126 Fax (303) 791-8514

### New Learning Tools



Want to dress up your memos and documents? Then check out Post-it Designer Notes from 3M.

These desk accessories are inspired by designs from nature and the elements. Designer Notes are available in cloud, floral, and multi-colored marble patterns. Notes in the four-pad package come in a 3.45-inch by 3.45-inch size.

For more information, contact 3M, Roseville, Minnesota, 612/737-2783.

Circle 271 on reader service card.

#### PC COMPLIANCE



RMS Systems offers its updated version of PC Compliance 2.0 training management software. It offers scheduling, tracking, and reporting capabilities as well as import and export capabilities, expanded customization with

user-defined fields, cost tracking capability, and auto reminder screens.

The software program includes a fully illustrated user's manual and online help. Minimum requirements include a 486 DX PC, 8MB RAM, and Windows 3.1. The product also works with Windows 95 and Windows NT.

PC Compliance 2.0 costs \$499 for the single-user version. For more information, contact RMS Systems, Denver, Colorado, 303/297-2720.

Circle 262 on reader service card.

#### ATTENDANCE CONTROLLER SOFTWARE

Attendance Controller version 2, developed by G. Neil Companies, is attendance tracking software that lets businesses document vacation, sick leave, and personal time by the day or hourly. Time can be accrued by the employee's anniversary date or the calendar or fiscal year. Unlimited accrual rates let employers maintain different vacation formulas for new employees, part-time employees, and management personnel.

The software can print 18 charts and reports including:

- employee absence detail
- group attendance
- perfect attendance
- ) year-at-a-glance
- vacation planner
- employee anniversary
- absences over time
- department comparison.

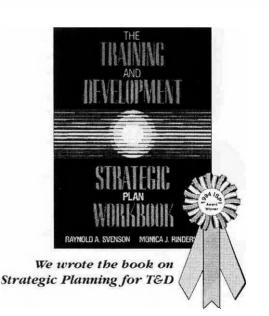
Attendance Controller is network compatible and can import files from



## Strategic Planning for Training and Development

**www.swiinfo.com** Aligning Human Talent and Energy

- Directs the T&D organization's efforts to high-impact business needs in order to produce a demonstrable return on investment and economic value added
- Engages business leaders and helps them leverage the only source of substantial competitive advantage—human assets—to achieve specific business targets
- Creates a training organization aligned with learning organization principles and employing modern information technology



For more information about SWI and our service offerings, contact us at our Web site or 1733 Park Street, Suite 201 • Naperville, IL 60563 • 630.416.3323 • Fax: 630.416.9770 • E-mail: swi@worldnet.att.net

such database formats as Excel, Dbase, and Lotus.

For more information, contact Boardroom Communications, 954/ 321-6334.

Circle 263 on reader service card.

#### **INTERNET TRAINER'S GUIDE**



Now available. The Internet Trainer's Guide by Diane K. Kovacs is a stepby-step guide to designing and implementing an Internet train-

ing course. Kovacs outlines techniques to help trainers assess the baseline knowledge and skills of their trainees. She also discusses different training methods including seminars, lectures, and hands-on labs.

The book covers such Internet information sources as Telnet, e-mail, FTP, and the World Wide Web. It also describes search and information retrieval tools.

Part two, The Internet Trainer's Guide Workbook, includes exercises, handouts, and overheads for beginning, intermediate, and advanced training.

Kovacs also provides directories of Internet tutorials and training materials on the Internet and Internet software sources.

For more information about The Internet Trainer's Guide, contact Van Nostrand Reinhold/International Thomson Publishing, New York, New York, 800/842-3636.

Circle 264 on reader service card.

#### FREEBIE!

A newsletter, Training Salmagundi, from Daedal Training Limited, is available free to Training & Development readers.

This British publication is a collection of articles on training-related topics. For example, in volume four, the newsletter covers the following topics

the rise and fall of management theories

- alternatives to firing
- customer care and competencies .
- appraisals and competencies.

For a free copy of the newsletter, contact Brian Dodsworth, Daedal Training, 309 High Street, Orpington, Kent BR6 ONN, England. Phone 01689 873637; fax 01689 874183. Circle 265 on reader service card.

#### **DESIGN-A-COURSE**

Bernstein & Associates offers Design-A-Course 2.0, an authoring tool for developing computer-based training courses.

Users don't need to know programming or authoring languages to use this tool. "Anyone that can use a word processor can design a computer-based training course," says Louis Bernstein, president of the company.

A menu-driven question-and-answer session leads you through the course development process. The course can be customized by changing typeface, type size, and formatting.

Design-A-Course supports the use of movies and sound, as well as graphics and text. Each chapter and course can contain unlimited review questions and answers. Designers can randomize questions or add a timer that limits the amount of time that a trainee can take to complete a quiz.

Design-A-Course runs on Windows 3.1, Windows for Workgroups, Windows 95, Windows NT, and Novell. It costs \$399 for a single-user version.

For more information, contact Bernstein & Associates, 800/511-5299, or visit the company's Web page, http://www.b-and-a.com.

Circle 266 on reader service card.

#### **POLICIES AND RULINGS** CD-ROM

Business and Legal Reports offers What To Do About Personnel Problems In Your State, a CD-ROM service designed to help HR professionals access state and federal rulings quickly and easily.

This HR tool has a powerful search engine, complete regulatory texts, and



#### A flexible tool that saves you time and money.

Capital Markets 101™ combines text, interactive graphics and exercises to explain everything from the fundamentals of capital markets to the mechanics of pricing specific instruments.



Risk Management 101™ takes you through all the stages of this exciting new discipline. Learn concepts such as volatility, VAR and Monte Carlo simulation-at your own



pace and according to your needs.

Use Capital Markets 101 and Risk Management 101 to:

- · provide the foundation for your employee training program
- · reduce your training costs
- measure your group's progress using the test feature
- keep as a desktop reference

Now used by 138 institutional clients in 23 countries-including 5 central banks. And growing.



For more information, call 1.800.482.2643 www.zoologic.com

Circle No. 123 on Reader Service Card Visit us at ASTD Booth #250

## New Learning Tools

explanations and regulatory analysis. Included in the CD-ROM are

• more than 200 HR topics cross-referenced and indexed

 practical solutions in more than 1,000 personnel areas

- full text of federal regulations
- policies that can be adapted to specific needs

• complete text of ADA, COBRA,

ADEA, CSRA, and ERISA.

The CD-ROM features hypertext links that let HR managers see text of actual laws, as well as explanations of those laws.

Subscribers to the CD-ROM service receive BLR's personnel surveys, a new update disk every four months, and two monthly newsletters.

The CD-ROM program costs \$395



People can't stay on course to their objective if they don't know where they are. They need performance feedback that is relevant to their role and specific enough to inspire change. Clark Wilson 360-degree surveys provide feedback that is:

- Focused— Each survey addresses the skills needed for a particular role in the organization.
- Actionable— Feedback given according to our Task Cycle\* model directs people to a performance improvement action plan.

Choose from our battery of research-based, continually updated surveys, or have us build a custom survey to match your competency models. Either way, you'll get the feedback you need to help your organization get somewhere.

Widely used surveys from our battery include:

- Executive Leadership
- Leadership Practices
- Management Practices
  Our Team
- Sales Relations
   Peer Relations



Leading Publisher of Competency-Based Development Materials Since 1973

1320 Fenwick Lane • Suite 708 Silver Spring, Maryland • 20910 • USA

800.537.7249 • 301.587.2591

Fax: 301.495.5842 • e-mail: info@cwginc.com

BOSTON • CHICAGO • DENVER • HOUSTON • PHILADELPHIA NEW YORK CITY • WASHINGTON, DC • SAO PAULO • SYDNEY Circle No. 103 on Reader Service Card Visit us at ASTD Booth #621



Emerging Leaders, nature at two the Interve 1997 ISPI OUTSTANDING INSTRUCTIONAL PRODUCT AWARD WINNER CULTIVATE YOUR FUTURE LEADERS Emerging Leaders : navigating the future is a Leadership development training program for middle to upper level executives offered through the Daniels Leadership Institute at the University of Denver. Our award winning, nationally acclaimed

UNIQUE FEATURES

training program is designed to develop the critical aspects of leadership in high

· in-depth training

potential managers.

- · applicable work projects
- · personal leadership coaches
- individual development plans
- experiential skill building exercises
- · long-term follow-up
- · emphasis on ethics and protocol

# CONTENT & DESIGN

Our alternating in-residence and on-the-job sessions allow participants to apply the skills learned to their normal day-to-day duties for immediate results.

### PARTICIPATING COMPANIES

Adolph Coors

Andersen Consulting

Chase Manhattan Bank

**Citicorp Diners Club** 

Pacific Bell

**Reynolds Metals** 

Schlumberger

Sony Corporation

For more information or to nominate one of your promising executives, call (303) 871.3415 or E.mail : bmukokm@du.edu

**Emerging Leaders Program** 

University of Denver

Daniels Leadership **Ius**titute

2020 South Rate: Street, BA 126 + Denner, CO 80208

Circle No. 122 on Reader Service Card Visit us at ASTD Booth #959 and is available for a free 30-day trial. For more information, contact BLR, Madison, Connecticut, 800/727-5257. *Circle 267 on reader service card*.

#### **PRESENTATION SKILLS VIDEO**



By mastering the skills in "I Wasn't Prepared For That: Presentation Skills," you may be able to conquer presentation phobia. The video, developed by Video Arts, illustrates its lessons with the humorous tale of Rachel, a manager that must present to a board of directors. She is transformed from a anxiety-ridden subordinate into a confident, convincing presenter.

In her first run-through, Rachel stutters, stammers, and rambles. Then she over-prepares a canned speech. Finally, when she learns how to prepare properly for the presentation, she gives a winning presentation.

Throughout the video, Jenkins, Rachel's mentor, offers common sense advice such as breathing techniques, using note cards and props, maintaining eye contact, avoiding jargon, and dressing comfortably.

The 28-minute video includes a leader's guide that offers tips and suggested agendas for managing presentation skills training sessions. The long-term license purchase price is \$870. The one-to-five day rental price is \$250.

For more information, contact

Circle 268 on reader service card.

Send press kits and items of interest to New Learning Tools, Training & Development, 1640 King Street, Box 1443, Alexandria, VA 22313-2043. Email tools@astd.org.



info@digital-ren.com

www.digital-ren.com

Continuous Innovation in

# new media LEARNING

AT Digital Renaissance, WE BELIEVE THAT A WELL-TRAINED, adaptive AND empowered WORK FORCE IS A KEY ELEMENT OF ORGANIZATIONAL competitiveness. As a LEADING DEVELOPER OF innovative NEW MEDIA LEARNING solutions DIGITAL RENAISSANCE HAS WORKED WITH SOME OF NORTH AMERICA'S largest ORGANIZA-TIONS, INCLUDING: London Life, Royal Bank, Bank of Montreal, Janssen Ortho, Kellogg's Canada and Toronto Dominion Bank.

BUILDING BUSINESS INTELLIGENCE Training • Communication • Information

Circle No. 164 on Reader Service Card



Circle No. 131 on Reader Service Card Visit us at ASTD Booth #1817