ILLUSTRATOR TRAINING AND DEVELOPMENT

a coordinated program at Motorola — Phoenix produces results Our decentralized training operation at Motorola S.P.D. has created a unique situation for the training illustrators. We have an illustrator in the Silicon Training Area, one in the Integrated Circuits Training Area, one in the Material Processing Training Area, one in the Maintenance Training Area and one to take care of all the other production areas too small to justify their own illustrator. Each of these illustrators is located in a different place within the division and one is even located in a different plant. Needless to say we had a slight communication problem. How could we eliminate duplication of effort? How do we train the illustrators just starting out to do a better and faster job? How do we supply the illustrators with equipment and all the small petty cash items needed to exist and produce from day to day?

The only answer was a pseudo-centralization. Since each illustrator reported to a different boss, the old "dotted line" relationship was the obvious and inevitable solution. Since the training services group was considered the consulting group, we decided to be the catalyst in this attempt at unification. Figure 1 illustrates the relationship we worked out to solve our problems. All the various training coordinators were rather dubious at the beginning. Each one hated to relinquish the least bit of control over their respective illustrators. After repeated discussion and explanation we were able to convince them of the project's worth. Our objectives were as follows:

- 1. Work out a means of eliminating duplication of effort (some illustrations are applicable in several areas).
- 2. Train the new illustrators to increase quality and quantity of work.
- 3. Supply petty cash items to all.
- 4. Work out a universal estimating and scheduling control technique.
- 5. Establish progress reports on all work accomplished and all work backlogged.
- 6. Make a combined inventory list of equipment and supplies available in each area for loan or exchange.
- 7. Work out a means of discussing mutual problems, exchanging techniques, ideas, and in emergencies, helping out areas being snowed by shifting work loads.
- 8. Increase the capabilities and effectiveness of our visual training aids per se.

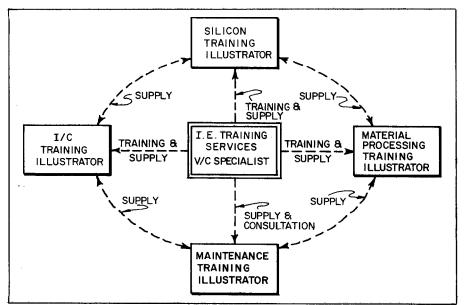


Figure 1. Pseudo-centralization of visual aid functions

RON MACKLIN Visual Communications Specialist Semiconductor Products Division Motorola, Inc. Phoenix, Arizona 9. Establish a fair means of evaluating the performance of each illustrator.

IMPLEMENTATION OF OBJECTIVES

1. To eliminate duplication of effort we established a numbering system within each training area for all work accomplished within that area. For example, a training manual accomplished by the training services group would have a coded number by each illustration. (See Figure 2) This number could be referenced by anyone wanting to use this particular illustration. By using the cross reference, the project number could be determined and the master art pulled for duplication. Each area could reference the other areas' work and eliminate many unnecessary drawings.

 To train the new illustrators, a weekly training session was begun. We set aside one or two hours, one day a week, for these sessions. A

Figure 2. Example of illustration code numbers

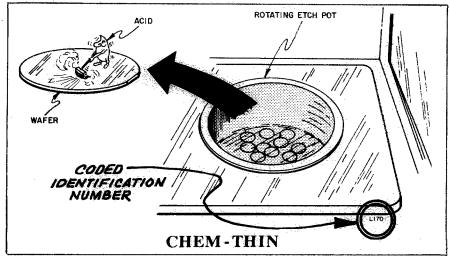
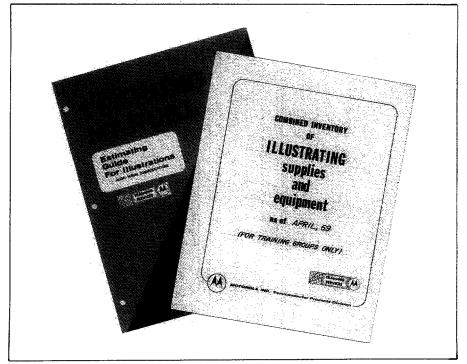


Figure 3. Estimating Guide and Inventory Catalog



questionnaire was circulated among the illustrators to determine how much training and experience they already had. Based on this information a training schedule was worked out and put into operation. Various methods of training are being used. We have found lecture and discussion with a pre- and post-test to be very effective. No grades or competitions are encouraged, as each one is vitally concerned with self development. The motivating factor is the normal incentive of better pay and possible upgrading with increased knowledge and skill. We have an atmosphere of mutual help and encouragement rather than competition. It works well.

3. To supply the petty cash items needed by all the illustrators, an open purchase order was instituted at a local art dealer, through the central group training services. One person was responsible for acquiring and signing for these supplies. We found that one trip per week was adequate except in rare emergencies. By actually visiting the art store, our buyer was also able to keep up with the ever-advancing technology of equipment. In this way, we also do a certain amount of product evaluation and experimentation. A combined inventory of illustrating supplies and equipment was prepared by the training services group. (See Figure 3.) This catalog listed every item of equipment available for loan from group to group. It also contained a list of all lettering, screens, tapes, paints, etc. stocked in each area. We try to update the inventory at least once each year.

This catalog has proved to be invaluable and encourages less buying of petty cash items.

4. For the universally adaptable estimating and scheduling control technique I developed an estimating guide. (See Figure 3.) A book of simple, average and complex examples of all kinds of art work. With this guide one can estimate a job within a few minutes, one way or the other, depending on the proficiency of the illustrator. Several forms were developed – the most important being the "WORK ORDER FOR VISU-AL AIDS." (See Figure 4)

Figure 4.

FROMEOT MC.	LATE CAREFEC	Decision of				2476 (-F	5 26 36
								LUE NOTIN
Place 12	X-12-24 C2324 #10	*						
19 49.	_							. 🗖 // 🔤
								- La faite
		53 5		1-1 -1 : 10		ľ	HET HES HE	12
CHERAT-BK	10.00 March	1471	91	4-01	41.81 71	PROPERTY AND	2403	41200-040
ANC.				· · ·				31 10 10 10
PLC :							1	12.25
NO.0	•							-
CPC2 Internet								
CO0P9 647 05	1		1		1 . I			- ****
			1					C ROLL."
C-24.00.	1							· ++tt+-+t
	1						1	C (1969
-					🗲 🖓	0.PI		
0-02025 1*	201 200-0	P2			· 742.		2240403	24.15

This form was printed on a different colored paper for each group to avoid any possible mix up. (A detailed explanation of all the forms and the procedure for using each is in my article in the January 1969 *Industrial Arts Methods Magazine.*

Figure 5. Progress Report

		GRESS REPORT OUTLINE	
		(For Illustrators)	
Fours Retaining	1. 3	ward Projects	Time Expended
c	٨	 Complexed this period 1. Project #, Title, Ecc. 	Hours
Hours	5	 In Frogress i, Froject ≑, little, stc. 	HQU75
305	c	 Kot yet started Froject 4, "fitle, Etc. 	
Hours	D	 Projects being held Project ≠, Title, Reason Held 	
	Ε	 Perpetual Projects Project #, Title, Etc. 	Hours
	11. C	ther Duties and Responsibilit:	Las
	A	 Accomplished this period 1. Title & Description 	Hours
Hours (if known)	3	 To be accompliated Forecasted work 	
r	11. M	iscellaneous Time Charges	
	A	Sick Leave, Holiday, Vacation, Etc.	Lours
Hours Total Backlo	Hours Total Expended		
(Renarks) I. A	pplicable	

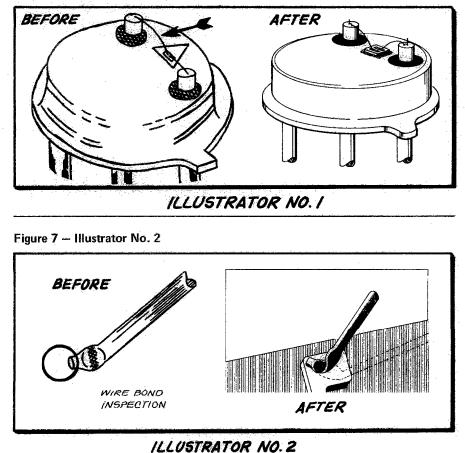
5. To encourage accurate record keeping, progress reports were initiated. Everyone hated them at first, but after almost 12 months of usage the importance of them can be understood. Not only do the reports show what has been accomplished, they show what is being held up, what is in progress and what has yet to be accomplished. (See Figure 5 for an outline of all the information contained in the reports.)

- 6. A detailed inventory of all equipment and supplies was made by training services. All like items were listed together. The quantities, etc. were all carefully noted. All items that could be loaned between groups were marked. Telephone numbers and locations of each participating group were listed. Periodically the inventory is brought up to date. All screens and transfer letters were included with samples of each. This list has proved to be quite valuable.
- 7. At the end of each training session with the illustrators, a 15 to 20-minute discussion of work prob-

lems takes place. During this time, technical problems are solved and different techniques are recommended. If an area illustrator runs low on work, jobs are moved in from other areas. (The reason for different colored forms for each area.) In this way, no one suffers a prolonged shortage of work. Critical deadlines can be met in the same manner.

- 8. For increased capabilities and effectiveness of our visual training aids, this is probably the most phenomenal area of improvement. I want to show some of the improvement examples here see Figures 6, 7 and 8. As you can see in the comparison samples, the improvement is well worth the time and effort.
- 9. To establish a fair and accurate means of evaluating each illustrator,

Figure 6 - Illustrator No. 1



Training and Development Journal, June 1970

38

it was first necessary to set up some kind of comparison. By using the estimating guide mentioned in objective 4, I was able to do this. During the evaluation period, I could pull all the projects worked on by the individual illustrator. By checking his times against the estimated times, I could establish whether the illustrator was working at a fast pace or slow pace. I also keep a daily performance check-list (Figure 9).

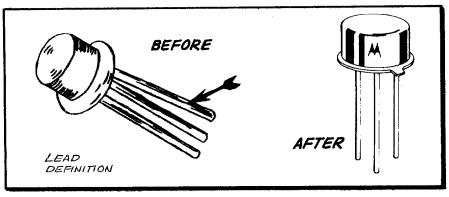
This form enables me to know how many pieces were submitted by each illustrator each day, how many spec errors, drawing errors and the quality of the work. By comparing the project averages with the daily performance sheet I can establish the quantity and quality of each individual's work. Not only is this method accurate but it is fair. In addition to all the things mentioned here, I also keep a file on each illustrator with random dated samples of his or her work. At the end of a certain period of time (six months, a year, etc.) I can compare these samples and get a pretty good idea of the progress being made in their personal development. Any perpetual mistakes or gaps in communication can be readily discovered.

CONCLUSION

There is one slight problem we have with the program. When the illustrators reach a certain degree of proficiency, they move on to bigger and better things and we must start all over again with a new illustrator.

I guess that's the price you pay for a successful training and development program.

Figure 8 – Illustrator No. 3



ILLUSTRATOR NO.3



